



Building Industry Association  
of Fresno/Madera Counties, Inc.

# *BIA Fresno/Madera Counties*

## *UPDATE BULLETIN*

Volume 33, Issue 4 – April 30, 2024

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### **LOCAL**

#### **Summary of the Meeting with the City of Clovis – April**

**Update of the impact fee review** – Sean Smith indicated that he had received updated cost estimates from Provost and Pritchard on the Water Master Plan and would be scheduling the first meeting for April 25 to discuss the information with the industry. Sean stated that he was targeting early June to present the fee update to the City Council.

**Affordable Housing litigation update** – Andy Haussler reported that the judge had approved the agreement and the City Council had approved establishing the trust fund and the fee deferral program. Andy noted that staff would be moving forward with implementing the other elements of the agreement, including retaining a consultant to prepare a report on an inclusionary zoning program.

**Permit trends** – Jesse Newton reported that for March there were 61 single family permits issued. For fiscal year 2023-24 there were 369 single family permits issued and 3 multifamily permits issued. For the calendar year 2024 there were 179 single family permits issued and 3 multifamily permits issued. Mike Prandini indicated that Jesse was now providing this information in a separate report and stated that this item would be dropped from the agenda in the future and the report would be provided to members of the committee. Darius Assemi requested that information on the prior year be included for comparison, which Jesse said he would do.

**Update on validation of Water Master Plan cost estimates** – Scott Redelfs indicated that the Akel report on the overview of the Water Master Plan costs had been presented to the City Council. Scott stated that he would be reviewing the information provided by Provost and Pritchard and the information would be provided at the meeting on April 25.

**Status of changes to the CFD policy** – Andy Haussler informed the group that they were close to completing the changes to the policy to allow other project costs to be included in a CFD. Andy indicated that they would be sharing the revised policy with the BIA for comment and was anticipating that the revised policy would be presented to the City Council in June. Dennis Gaab suggested that internal landscaping be included in either the CFD or the LMD to which Andy agreed.

**Discussion of U.S. Supreme Court decision in Sheetz vs. El Dorado County** – Mike Prandini inquired if the city had reviewed the case for possible effect on the city’s fee program. John Holt stated that they had not read the decision but felt that the process the city used would conform to the decision.

#### **Summary of the Meeting with the City of Fresno – April - None**

#### **Summary of the meeting with FMFCD – April - None**

#### **Summary of the meeting with the County of Madera – April - None**

#### **Summary of the meeting with the County of Fresno – April – no summary available**



[www.nahb.org/ma](http://www.nahb.org/ma)

This link takes you to the NAHB

Member Discounts page

## AROUND THE STATE

### Home-Buyer Preferences Shift as Affordability Challenges Remain

National Association of Home Builders

As the housing industry celebrates New Homes Month in April, builders continue to respond to buyer preferences by constructing smaller homes to place homeownership within reach of families planning to buy a home this year.

### California's firefighters can't get fire insurance

Politico

"We can't get fire insurance at a fire station that's going to be manned by firefighters," said Sen. Brian Dahle, a Republican from Lassen County, in the northeast corner of the state. "That's where we are in California. That to me is crazy."

### California housing crisis so bad once-modest towns now surprising 'million-dollar cities'

Los Angeles Times

California has 210 cities where the median home value is more than \$1 million, representing a sizable portion of the 550 so-called "million-dollar cities" in the U.S., according to Zillow. California has more million-dollar cities than the next five states combined.

### Builder's remedy was supposed to 'Manhattanize' the Bay Area. So where are all the houses?

The Mercury News (subscription may be required)

Since the beginning of 2023, at least 98 builder's remedy projects totaling more than 13,000 units have been proposed across 18 Bay Area cities and counties that lacked state-certified housing elements, according to a Bay Area News Group survey of local officials and planning documents throughout the region. The exact number of builder's remedy projects is unclear: The state doesn't keep a tally, and it's likely developers are using the rule in other cities as well.

### Boomers Bought Up the Big Homes. Now They're Not Budging.

The Wall Street Journal

Boomers are on top in a housing market where tight inventory, higher interest rates and steep prices are making homeownership less affordable for the average family. Many of these older homeowners paid off their mortgages on properties that have appreciated tremendously in value.

### The Latest Plan to Exacerbate California's Housing Crisis

Wall Street Journal

lawmakers claim that deep-pocketed institutional investors, such as private-equity firms, hedge funds and real-estate investment trusts, buy so many single-family homes that first-time and low-income home buyers are priced out of the market. This claim shows how little these California lawmakers understand about the role most institutional investors play in the housing market.

### California exodus of home insurance companies continues

Los Angeles Times

Two more insurers are pulling out of California's troubled homeowners insurance market, straining a marketplace that already has seen the pullback of several other companies that have cited increase costs related to wildfire risks.

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## AROUND THE STATE

### [Mortgage demand drops as interest rates soar over 7%](#)

CNBC

Mortgage rates rose for the third straight week last week, hitting the highest level since November. As a result, mortgage application demand dropped 2.7% compared with the previous week, according to the Mortgage Bankers Association's seasonally adjusted index.

### [New Energy Codes Mandate a Blow to Housing Affordability](#)

National Association of Home Builders

The U.S. Department of Housing and Urban Development (HUD) and U.S. Department of Agriculture (USDA) have issued a final determination that will require all HUD- and USDA-financed new single-family construction housing to be built to the 2021 International Energy Conservation Code (IECC) and HUD-financed multifamily housing be built to 2021 IECC or ASHRAE 90.1-2019.

### **California's most controversial housing law could get a makeover**

CalMatters

Now, some of California's most powerful Democratic lawmakers are pushing legislation that would clear up, but also rein in, the state's most controversial housing statute. Nearly a year and a half since a developer first used the law to propose a zoning-code-blowing project, 2024 may be the year that the builder's remedy grows up.

[READ MORE>>](#)

### **More housing is the solution for homeowners and renters alike**

Los Angeles Daily News

For potential critics, it's important to point out that single-family rental housing has no impact on the supply or cost of housing, a fact backed by research from the Philadelphia Federal Reserve and the University of Southern California. Additionally, research from the Urban Institute has found that roughly 574,000 single-family homes are owned by large companies or investors – just about one percent of the more than 46.6 million total rental properties available nationwide.

[READ MORE>>](#)

### **[Labor crisis: Why is there a shortage of plumbers and electricians?](#)**

FOX5 San Diego

According to the National Electrical Contractors Association, nearly 30% of union electricians are near retirement. In construction, more than 1 in 5 workers are 55 or older. Over time, fewer skilled workers could mean months-long wait times for services and higher prices.

### **[A Huge Number of Homeowners Have Mortgage Rates Too Good to Give Up](#)**

The New York Times

Indeed, according to new research from economists at the Federal Housing Finance Agency, this lock-in effect is responsible for about 1.3 million fewer home sales in America during the run-up in rates from the spring of 2022 through the end of 2023. That's a startling number in a nation where around five million homes sell annually in more normal times — most of those to people who already own.



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**Craig Solis**  
Risk Management Specialist  
559.612.6246  
csolis@2-10.com

## AROUND THE STATE

### California Condo Sells for About Half Its Value as Housing Market Rocked

Newsweek

Some 17.8 percent of homes sold in San Francisco during the three months ending on February 29, 2024 sold at a loss, Redfin found. In the three months ending January 31, the share was at 17.9 percent—its highest level in 11 years and a higher share than any other metro.

### Supreme Court rules builders can challenge California impact fees

The Real Deal

The U.S. Supreme Court has ruled that California developers and home builders may challenge impact fees imposed by cities and counties for roads, bridges and more. But the justices didn't set a rule for deciding when such fees become unfair and unconstitutional.

### Rooftop solar panels are flooding California's grid. That's a problem.

The Washington Post

But now, the state and its grid operator are grappling with a strange reality: There is so much solar on the grid that, on sunny spring days when there's not as much demand, electricity prices go negative. Gigawatts of solar are "curtailed" — essentially, thrown away.

### Allstate indicates resuming new California policies amid insurance crisis

KVUE

Allstate Insurance stopped writing new homeowners policies in California two years ago but says it may start offering them again if the state Department of Insurance will allow them to use catastrophic modeling when requesting rate increases.

Through NPP, BIAFM members can access discounts on travel with Priceline.

- **Save up to 25% off "On Sale" hotels** when you bundle hotel, rental car, flight\*
- Don't need a flight? No problem! Book multiple hotels or any hotel/rental car combination to achieve this exclusive NPP discount.  
Employees can use this offer too!

\*Or book multiple hotels or any hotel/rental car combination to achieve your exclusive NPP discount.

## A Quick Glance at Upcoming Educational Opportunities from NAHB

### Webinars

#### New Free NAHB | IBS Education Webinar Series

*Exploring the current trends & topics that impact your business.*

NAHB is proud to present the launch of a new IBS Education webinar series. These free monthly webinars will explore the current industry trends and topics that impact your business. We're bringing you some of the most popular IBS speakers to bring you up to date on popular industry topics, trends and more.

#### BizTools Video Series

In these monthly videos, industry experts share the latest tips and discuss essential strategies to enhance business operations and boost long-term profitability. Follow-up Shop Talks and articles accompany each episode. A new video will be released the second Tuesday of the month. **Sign-up today. It's free for NAHB Members.**

#### Shop Talks

Informal, peer-to-peer discussions led by leading industry professionals that explore segment and audience-specific topics of interest. **All Shop Talks are free.**

## A Quick Glance at Verizon Corporate Discount

BIAFM members can get great discounts on Verizon and more through NPP. Eligible businesses who join NPP (signup is free) can receive a corporate discount of **22% off Verizon monthly access fees.**\*



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**NAHB**  
The National Association of Home Builders



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**HOW TO APPLY**

Eligible businesses can receive a 22% off Verizon monthly access fees.

# ***BIA-Fresno/Madera Member Benefits***

**Three-In-One Membership**—When you join the Building Industry Association of Fresno/Madera Counties you also become a member of the California Building Industry Association (CBIA [www.cbiam.org](http://www.cbiam.org)) and the National Association of Home Builders (NAHB [www.nahb.org](http://www.nahb.org))

These associations work together to ensure sufficient affordable housing and to make the American dream of homeownership a reality. Your local, state and national memberships provide many valuable benefits, services and opportunities that range from advocacy, education, technical support, industry resources and the latest data and information.

**Advocacy**—Our advocates and member volunteers work year-round in your community, Sacramento and Washington, D.C. to encourage local government officials and lawmakers to provide incentives for people to purchase new homes and lower the costs of homebuilding, such as through fee reductions and eliminating high-cost regulations.

**Targeted Networking and Marketing Opportunities**—We encourage our members to **do business with members**. Local, state and national events also offer opportunities to build business relationships.

Our committees hold regularly scheduled meetings to fulfill tasks and goals.

## **Save Money**

**2-10 Home Buyers Warranty:** Members receive exclusive discounts for multiple 2-10 HBW products including 10-year Insurance-Backed Structural Coverage, Front Line Warranty Service, Systems & Appliance Warranties and more. For more information call or text your local Risk Management Specialist, Ben Farris, at 559-612-6246.

**NAHB**—Through agreements with more than 20 national companies, NAHB offers exclusive discounts on a variety of products and services that can benefit your business, employees or family.

Explore the range of member savings available below. (see following pages) You can also download an overview of all discounts, including phone numbers and program codes. Go to [www.nahb.org/ma](http://www.nahb.org/ma)

**CBIA** has an Affinity Partnership with **Ames Grenz Insurance Services** to provide guaranteed Issue medical, dental and vision plans to our association members. Ames Grenz Insurance Services is a locally owned agency that has provided Association members individual and group benefit plans for more than 47 years.

Various medical plans with Western Health Advantage and Kaiser are available for groups as few as one member. There are no health questionnaires to complete or pre-existing conditions that would preclude members from obtaining coverage. Employers may select from 15 different medical plans for flexible enrollment options. Enrollment is as simple as an enrollment form and a premium check for CBIA members to realize medical coverage.

If you have been experiencing increases in your medical plans and need the flexibility of multiple plan offerings, look no further than the CBIA-sponsored medical plans.

For more information, contact Chris Vlautin, [cvlautin@amesgrenz.com](mailto:cvlautin@amesgrenz.com) or (916) 486-2900, Ext. 122

**CIRB** is a service provided by the California Homebuilding Foundation and serves as the premier statistical resource for the State of California. CIRB publications and datasets serve as the primary data source for various state agencies including the California Energy Commission and the Department of Housing and Community Development. Operating at an almost perfect annual data compliance rate, CIRB produces comprehensive datasets for residential and non-residential construction covering all 58 California counties and all 500+ incorporated cities. For more information on monthly subscriptions or custom reports, please email [chf-cirb@mychf.org](mailto:chf-cirb@mychf.org) or visit the CIRB website at <https://www.cirbreport.org/>

# BIA-Fresno/Madera Member Benefits

Did you know that as a BIAFM member you also have access to savings by using these, and other additional benefits? National Purchasing Partners (NPP) is a member benefit provider of BIAFM and helps members reduce costs with exclusive pricing through a variety of brands used by millions of businesses nationwide. Enroll your company for FREE and unlock discounts for your business and employees. Enroll here: <https://mynpp.com/association/bia-fresno-madera/>



## Batteries Plus Bulbs

Save up to 73% off retail pricing on nearly 200 core items at Batteries Plus Bulbs. Shop more than 60,000 batteries, light bulbs, accessories and more from brands you know. Plus, volume pricing, on-site assessments and expert repairs on phones and tablets. [Enroll with NPP for free](#) to save.



## HP

Everyday savings on the hottest PC's, Printers and more. [Enroll with NPP](#) for **up to 35% OFF with FREE shipping**. Perfect for home or small office needs.



## IMPAC

Impac Fleet Universal Fuel Services program is the largest fueling network in the country. Accepted at 240,000+ stations in all 50 states. Fees are waived for NPP members who purchase a minimum of \$5,000 in fuel per month. [Enroll with NPP and start saving today.](#)



## OPD Business Solutions (Office Depot)

With more than 16,000 in-stock office supply products, ODP products and services meet the needs of NPP members nationwide. [Click here to receive premiere ODP pricing through NPP.](#)



## Sherwin-Williams

### Sherwin-Williams

NPP members receive national account contract pricing on paints, coatings and supplies. Also receive free services like order planning and specification recommendations. [Click here to enroll with NPP and start](#)

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## Staples Business Advantage

NPP provides discount pricing on more than 30,000 supplies and services with free next-day delivery on standard orders over \$30. [Enroll with NPP and start saving today.](#)



## [Verizon Connect Reveal](#)

Track commercial vehicles and monitor your drivers for improved performance and safety. NPP members receive an exclusive discount on Reveal GPS fleet software. [Enroll with NPP to access this deal on fleet tracking.](#)

\*Offer available to new Reveal business customers, excluding federal, state and local government entities, in the US only. Offer requires NPP membership and minimum 36 month subscription and applies only to [Reveal GPS fleet tracking, Cameras and Power and Non-Powered Asset tracking]. Activation may be subject to credit review and may require a deposit. Promotion cannot be combined with other offers. Early termination fee and other taxes, fees and terms may apply. In the event of a conflict between the terms of this promotion and the terms in the customer's contract, including but not limited to terms regarding minimum purchase obligations, the terms in the customer's contract govern. Offer valid while supplies last. © 2020 Verizon. NPP does not guarantee supplier offers or their website performance. Suppliers are solely responsible for all supplier products and services offered through NPP. Offers may be suspended or terminated at any time and may be subject to product restrictions, exclusions and eligibility requirements.



## Verizon Wireless

Eligible businesses can receive 22% OFF monthly access fees\* and up to 35% OFF select accessories. [Enroll your business with NPP to start saving with the nation's largest, most reliable 4G LTE network.](#)

\*All Verizon Wireless offers are for a limited time only and are subject to equipment availability. Verizon Wireless reserves the right to change or modify all offers at any time without notice. All terms and conditions are subject to and governed by Verizon Wireless' Agreement with Customer, including, but not limited to, Customer eligibility requirements. Every effort is made to ensure the accuracy of the Verizon Wireless offers, however, Verizon Wireless is not responsible for any errors or omissions. Restrictions may apply. Visit [mynpp.com](https://mynpp.com) for details



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- 100 GB mobile hotspot (5G Ultra Wideband/5G/4G LTE data)
- 1080p video on 5G /4GLTE.
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- New lines only

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Per month w/ 5 lines. Includes paper free billing w/ auto-pay discount!  
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#### Plan features

- Unlimited Premium Network Access
- 5G/4GLTE
- 5G Ultra Wideband
- 200 GB mobile hotspot (5G Ultra Wideband/5G/4G LTE data)
- 1080p video on 5G /4GLTE.
- 4 included Travel Pass days per month.
- New lines only



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2. Register with NPP for free
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5G Ultra Wideband available in select areas.

\* Discount: \$5 off for 12 months (\$60). Discount Application: Recurring credit for 12 months. Eligible Transactions: New, add a line purchasing under a Group Purchasing Organization agreement.

Plan Requirement: Business Unlimited Plus or Pro (1.0 & 5G)

1 Sign-up online or by phone for paper-free billing & auto pay w/ your bank account or debit card. A \$5 monthly discount will be applied to each smartphone line as long as auto pay & paper-free billing stay active.

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## MEMBER SAVINGS PROGRAM

at a glance  
[nahb.org/savings](http://nahb.org/savings)

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	Save between \$2,000 - \$9,900 per vehicle. Must be purchased in member's company name. NOT stackable with most national offers. Member company eligible.	Nissan	<a href="http://nahb.org/nissan">nahb.org/nissan</a>
	Save up to 30% off the RENTAL RATES when making a reservation with Avis Worldwide Discount (AWD) number 5572930.	Rental Cars	<a href="http://avis.com/nahb">avis.com/nahb</a> 800-831-1332 AWD 5572930
	Save up to 30% off Budget RENTAL RATES when making a reservation using Budget Customer Discount (BCD) number 2156930.	Rental Cars	<a href="http://budget.com/nahb">budget.com/nahb</a> 800-255-4357 BCD 2156930

### BUILDING MATERIALS

COMPANY	SAVINGS	PRODUCTS	INFO
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### SHOPPING & ENTERTAINMENT

COMPANY	SAVINGS	PRODUCTS	INFO
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	One year membership for \$24.99.	Bulk Discount Retail	<a href="http://samsclub.com">samsclub.com</a> 877-575-1261
	NAHB members receive up to 10% on hotel room rates at over 200,000 properties worldwide (max 25% credit).	Hotels	<a href="http://naib.com/planner.com">naib.com/planner.com</a> 1-800-437-2175

NAHB Members Saved  
 over **\$29,000,000** last year



## MEMBER SAVINGS PROGRAM

at a glance  
nahb.org/savings

### BUSINESS MANAGEMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
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	HOZZ	20% Off Houzz Pro, free help with best practices, 12% trade discount on HouzzShop purchases.	Marketing solutions, building products	houzz.com/proandtradeshowers (800) 225-3051
	OFFICE DEPOT	Up to 75% off in-store or the online regular prices on their Best Value List of promotional products. Plus, free shipping over \$50.	Office Supplies	officedepot.com/nahb 1-855-337-6011 ext 6997
	UPS SHIPPING	Flat rate on up to 50% discount for next day shipping, 50% for ground commercial/residential.	Business Shipping	1000 members can qualify 1-800-950-8595
	YRC FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 1500 lbs	Freight Shipping	1000 members can qualify 1-800-950-8595
	RINGCENTRAL	Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and requesting a 24 month agreement.	Message, Video, Phone	ringcentral.com/nahb (800) 411-1000
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	HEARTLAND	Reduce, reuse and recycle your waste for 20% off.	Payment & POS Solutions	go.heartlandpaymentsolutions.com/nahb 800-333-0118
	CONSTRUCTION JOBS.COM	20% discount on standard rates.	Job Posting	nahb.org/careers 828-251-1344

### NAHB ASSOCIATION DISCOUNTS

	COMPANY	SAVINGS	PRODUCTS	INFO
	SALES INTERNATIONAL BUILDING SHOWS	Up to \$200 off show registration, Up to \$2.75 per sq. ft. of exhibit space.	Trade Show	saibuildingshow.com
	NAHB CONTRACTS	Up to 30% off contract rates.	Legal	nahb.org/nahbcontracts
	HOMERECONOMICS	\$100 off annual subscriptions.	Economic & Housing Data	housingeconomics.com
	BUILDER BOOKS	10% off books from AIA & Research.	Books	aiabooks.com
	ONLINE EDUCATION	Up to 20% off webinars, Up to 30% off online courses.	Education	nahb.org/education

Discounts are for NAHB members only. Subject to change at any time. Visit nahb.org/savings for latest deals & limited time offers.

# MEMBERSHIP

BIA recognizes and appreciates new and renewing members  
Please call them if you are in need of services they provide.

## Renewing Members

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Rise Utility  
Kompan California  
Cook Land Co.  
Krazan & Associates  
Century Communities

## WELCOME NEW MEMBERS

\*\*\* NONE \*\*\*



**Thank You!**

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## We're Sorry To See You Go!

Do you know any of these members? Call and urge them to renew their membership today!

**These memberships are set to expire  
on 4/30/24**

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