



BIA Fresno/Madera Counties

UPDATE BULLETIN

Volume 31, Issue 3 – March 31, 2022

LOCAL

Clovis Committee Meeting in March

VMT Analysis and Fee Development – Renee Mathis reviewed the status of the VMT process and provided answers to questions that they have been asked. Renee indicated that the fact sheet was provided to Mike Prandini for distribution to the BIA members. Renee stated that it was planned to complete the EIR on VMT by the end of summer and that they were not planning to develop an impact fee but would consider it. The Committee discussed the screening process to determine whether any additional work on VMT was needed for a project. Ricky Caperton stated that the adoption of the EIR on VMT for the Transportation Element of the General Plan would avoid a requirement of each project preparing an EIR for VMT. Renee indicated that a revised VMT map should be available in May.

General Plan Update – Dave Merchen indicated that the city was using a two-phase process for the General Plan Update with the first phase being an analysis of deficiencies in the current Plan. Dave mentioned that they would be recommending a consultant to the City Council in early April and that the review should take no more than 6 months. Dave stated that the BIA would be involved in the process.

Review of Development Activity – Renee Mathis reviewed information provided to the City Council in the 5-Year Forecast. Renee reviewed the projected growth for 2021-22, 2022-23 and 2023-24 and indicated the numbers were consistent with the historical averages for Clovis.

Joint Meeting with the City Council and Planning Commission – Renee Mathis informed the group that the joint meeting would be on April 4 at which time the request by the BIA for a high-density single-family residential zone would be presented.

Termination of Local Emergency – Renee Mathis indicated that the Council, at the March 14 meeting, terminated the local emergency order. Renee indicated that the completion timelines those project approvals that were suspended during the emergency were now back on the clock. Dave Merchen indicated that they would be notifying those affected.

Fresno Committee Meeting in March - None

Madera County Committee Meeting in March - None



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Member Discounts page

AROUND THE STATE

Don't Miss Out on Potential Energy Tax Credits for Your Projects

NAHB

As tax season approaches, many home builders may be unaware of potential tax credits that could translate into significant savings. The 45L tax credit is available to single-family and multifamily developers exceeding 2006 energy standards.

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Want to know why the housing market is so competitive? Look at this one metric

MarketWatch

The drop in tenure reflects the sheer breadth of the migration shifts that have occurred as a result of the pandemic. Faced with the sudden ability to work from home, many Americans sought to move to larger and cheaper homes in less densely populated parts of the country.

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Housing advocates seek funding to repeal California law

Associated Press

California lawmakers are trying again to get rid of the nation's only law that lets voters veto public housing projects, a provision added to the state constitution in 1950 to keep Black families out of white neighborhoods.

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Construction worker pay grew at the fastest rate in 40 years as builders are desperate to keep up with the real estate boom

Business Insider

The US homebuilding sector has experienced its fair share of setbacks in the last few years. Between labor shortages and a lack of building materials, homebuilders just can't seem to catch a break – but February's employment and wage growth offer some optimism.

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How governments worsen poverty in California

CalMatters

Restrictive land zoning processes, arbitrary building standards and crushing fees, for instance, make it nearly impossible to build cost-effective housing for low- and moderate-income families and the shortage of such housing drives up rents.

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State Leaders Launch New Program Encouraging Builders to Construct All-Electric Affordable Housing

California Energy Commission

State leaders helped kick off a new program from the California Energy Commission (CEC) to support the building of more energy-efficient, low-income housing.

Representatives from groups that sponsored SB 1477, such as the California Building Industry Association, and the California Public Utilities Commission (CPUC), which is the lead agency for the program, attended Friday's event. The BUILD program design was developed by the CEC in collaboration with the CPUC, based on extensive stakeholder engagement and input.

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36 Million Households Can't Afford a \$150,000 Home

National Association of Home Builders

Rising home prices and interest rates can negatively affect housing affordability, as shown in recent NAHB reports related to its 2022 Priced-Out Estimates. However, a large portion of the roughly 69% of U.S. households that can't afford a new median-priced home aren't even able to afford a home that costs a fraction of that price.

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AROUND THE STATE

How much do California housing goals really mean? CalMatters

In the latest episode of "Gimme Shelter: The California Housing Crisis Podcast," CalMatters' Manuela Tobias and the Los Angeles Times' Liam Dillon explain why the state's housing planning process has been ineffective and what the new penalties mean.

[READ MORE>>](#)

U.S. home sales tumble; higher prices, mortgage rates eroding affordability Reuters

Higher mortgage rates and rising homes prices amid a prolonged housing shortage will reduce affordability, especially for first-time buyers. The median existing house price increased 15% from a year earlier to \$357,300 in February. House prices have increased on a year-on-year basis for a record 120 straight months.

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Solving California's Housing Crisis Starts With Building More Homes GV Wire

California must expand its affordable housing strategy – in both policy and funding – to include a greater emphasis on affordable homeownership. This policy expansion must also include an emphasis on increasing supply.

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L.A. must add more than 250,000 homes to zoning plan by October, state rules Los Angeles Times

If city leaders do not fix the housing plan or complete the rezoning by the new deadline, they could lose access to billions of dollars in affordable housing grants, officials with the state Department of Housing and Community Development said in a letter this week.

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CEQA: The high cost of good intentions The Press Enterprise

California is failing to provide and adequately maintain basic infrastructure — roads, bridges, rail, water, telecom and wildfire protection. Schools, hospitals, housing and green energy projects all have been hampered by CEQA, which has been weaponized by special interests to increase costs and delay or stop construction altogether.

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California Plans To Build Millions Of New Homes To Ease Housing Crisis CBS13

So many Californians are dealing with skyrocketing housing costs, and on Wednesday, state officials unveiled ambitious new plans to build millions of new homes.

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Risk Management Specialist

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AROUND THE STATE

America's home builders are getting squeezed by the war in Ukraine. Here's how CNN

Higher oil and commodity costs spill over to myriad areas in the construction supply chain, and some effects are more immediate than others: Gasoline is needed to feed earth movers, haul supplies and transport workers to job sites; petroleum serves as a building block in critical materials, like asphalt, steel, glues, pipes and paints; and growing everyday expenses could further hamper people's ability to spend.

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California State Senator Anna M. Caballero Introduces SB1410 to Support Housing Production & Prevent Unnecessary Regulatory Burdens Sierra Sun Times

Senator Anna M. Caballero (D-Merced) introduced SB 1410 which modifies the vehicle miles traveled (VMT) regulations to limit use to Transit Priority Areas (TPAs). In areas outside of TPAs, the traditional measurement of traffic impacts, Levels of Service, would be used to assess transportation impacts on the environment for projects subject to California Environmental Quality Act (CEQA) review.

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California Housing Market Report 2022 Forbes

The California housing market is in a league of its own. However, many of the state's largest cities have seen a marked fall in home sales in 2022 versus 2021. Using housing data from Redfin, we analyzed several of California's largest cities and the state of their housing markets in recent years.

[READ MORE>>](#)

Mortgage rates are surging faster than expected, prompting economists to lower their home sales forecasts CNBC

The rise in rates comes on top of an already sizzling housing market. Demand remains strong, and supply remains historically low. This has pressured home prices, which were already up 19% in January year over year, the latest read from CoreLogic.

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BIA-Fresno/Madera Member Benefits

Three-In-One Membership—When you join the Building Industry Association of Fresno/Madera Counties you also become a member of the California Building Industry Association (CBIA www.cbia.org) and the National Association of Home Builders (NAHB www.nahb.org)

These associations work together to ensure sufficient affordable housing and to make the American dream of homeownership a reality. Your local, state and national memberships provide many valuable benefits, services and opportunities that range from advocacy, education, technical support, industry resources and the latest data and information.

Advocacy—Our advocates and member volunteers work year-round in your community, Sacramento and Washington, D.C. to encourage local government officials and lawmakers to provide incentives for people to purchase new homes and lower the costs of homebuilding, such as through fee reductions and eliminating high-cost regulations.

Targeted Networking and Marketing Opportunities—We encourage our members to ***do business with members***. Local, state and national events also offer opportunities to build business relationships.

Our committees hold regularly scheduled meetings to fulfill tasks and goals.

Save Money

2-10 Home Buyers Warranty: Members receive exclusive discounts for multiple 2-10 HBW products including 10-year Insurance-Backed Structural Coverage, Front Line Warranty Service, Systems & Appliance Warranties and more. For more information call or text your local Risk Management Specialist, Ben Farris, at 559-612-6246.

NAHB—Through agreements with more than 20 national companies, NAHB offers exclusive discounts on a variety of products and services that can benefit your business, employees or family.

Explore the range of member savings available below. (see following pages) You can also download an overview of all discounts, including phone numbers and program codes. Go to www.nahb.org/ma

CBIA has an Affinity Partnership with **Ames Grenz Insurance Services** to provide guaranteed Issue medical, dental and vision plans to our association members. Ames Grenz Insurance Services is a locally owned agency that has provided Association members individual and group benefit plans for more than 47 years.

Various medical plans with Western Health Advantage and Kaiser are available for groups as few as one member. There are no health questionnaires to complete or pre-existing conditions that would preclude members from obtaining coverage. Employers may select from 15 different medical plans for flexible enrollment options. Enrollment is as simple as an enrollment form and a premium check for CBIA members to realize medical coverage.

If you have been experiencing increases in your medical plans and need the flexibility of multiple plan offerings, look no further than the CBIA-sponsored medical plans.

For more information, contact Chris Vlautin, cvlautin@amesgrenz.com or (916) 486-2900, Ext. 122

CIRB is a service provided by the California Homebuilding Foundation and serves as the premier statistical resource for the State of California. CIRB publications and datasets serve as the primary data source for various state agencies including the California Energy Commission and the Department of Housing and Community Development. Operating at an almost perfect annual data compliance rate, CIRB produces comprehensive datasets for residential and non-residential construction covering all 58 California counties and all 500+ incorporated cities. For more information on monthly subscriptions or custom reports, please email chf-cirb@mychf.org or visit the CIRB website at <https://www.cirbreport.org/>

BIA-Fresno/Madera Member Benefits

Did you know that as a BIAFM member you also have access to savings by using these, and other additional benefits? National Purchasing Partners (NPP) is a member benefit provider of BIAFM and helps members reduce costs with exclusive pricing through a variety of brands used by millions of businesses nationwide. Enroll your company for FREE and unlock discounts for your business and employees. Enroll here: <https://mynpp.com/association/bia-fresno-madera/>



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MEMBER SAVINGS PROGRAM

at a glance
nahb.org/savings

AUTO

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	Save \$20 per vehicle on model vehicles for retail customers. Save \$99 - \$1,000 per vehicle on used vehicles for fleet customers. Stackable with most national retail & fleet offers. NAHB Member household family eligible.	Chevrolet, Buick, GMC	nahb.org/gm
	Save between \$2,000 - \$9,900 per vehicle. Must be purchased in member's company name. NOT stackable with most national offers. Member company eligible.	Nissan	nahb.org/nissan
	Save up to 30% off the RAY RWD rates when making a reservation with Avis Worldwide Discount (AWD) number 5572930.	Rental Cars	avis.com/nahb 800-831-1112 AWD 5572930
	Save up to 35% off Budget RAY RWD rates when making a reservation using Budget Customer Discount (BCD) number 2156930.	Rental Cars	budget.com/nahb 800-255-4357 BCD 2156930

BUILDING MATERIALS

COMPANY	SAVINGS	PRODUCTS	INFO
	5% off in-store plus 25% online (Local with Commercial Account) (Cater to each business advantage (LH), \$10000 limit on orders, you pay as usual)	Building Materials	lowes.com/nahb 877-435-2449

SHOPPING & ENTERTAINMENT

COMPANY	SAVINGS	PRODUCTS	INFO
	Up to 20% off	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	memberdeals.com/nahb/ 867-575-1261
	One year membership for \$24.99	Bulk Discount Retail	samsclub.com 877-575-1261
	NAHB members receive up to 10% on hotel room rates at over 200,000 properties worldwide (max 25% credit).	Hotels	naib.com/planner.com 1-800-437-2175

NAHB Members Saved
 over **\$29,000,000** last year



MEMBER SAVINGS PROGRAM

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BUSINESS MANAGEMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	DELL	Up to 40% off Dell computers, servers, electronics & accessories.	Computer Hardware	dell.com/nahb 1-800-757-8442
	HOZZZ	20% Off Houzz Pro, free help with best practices, 12% trade discount on HouzzShop purchases.	Marketing solutions, building products	houzz.com/proandtradeshowers (888) 225-3054
	OFFICE DEPOT	Up to 75% off in-store or the online regular prices on their Best Value List of premiere products. Plus, free shipping over \$50.	Office Supplies	officedepot.com/nahb 1-855-337-6011 ext 6997
	UPS SHIPPING	Flat rate on up to 50% discount for next day shipping. 50% for ground commercial/residential.	Business Shipping	1000 members can qualify 1-800-944-6345
	YRC FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 1500 lbs	Freight Shipping	1000 members can qualify 1-800-944-6345
	RINGCENTRAL	Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and requesting a 24 month agreement.	Message Video Phone	ringcentral.com/nahb (800) 411-1000
	AMERICAN EXPRESS	Eligible NAHB members can earn 175,000 Membership Rewards® points when they spend \$50,000 on the Card in the first three months of Card Membership. Terms Apply.	Business Platinum Card®	nahb.org/ames
	HEARTLAND	Reduce, reuse and reward customer service for NAHB members	Payment & POS Solutions	go.heartlandpaymentsolutions.com/nahb 800-333-0148
	CONSTRUCTION JOBS.COM	20% discount on standard rates.	Job Posting	nahb.org/careers 828-251-1344

NAHB ASSOCIATION DISCOUNTS

	COMPANY	SAVINGS	PRODUCTS	INFO
	SALES INTERNATIONAL BUILDING SHOWS	Up to \$200 off show registration. Up to \$275 per sq. ft. of exhibit space.	Trade Show	saibuildingshow.com
	NAHB CONTRACTS	Up to 30% off contract rates.	Legal	nahb.org/nahbcontracts
	HOMERECONOMICS	\$100 off annual subscriptions.	Economic & Housing Data	housingeconomics.com
	BUILDER BOOKS	10% off books from AIA & Research.	Books	aiabooks.com
	ONLINE EDUCATION	Up to 20% off webinars. Up to 30% off online courses.	Education	nahb.org/education

Discounts are for NAHB members only. Subject to change at any time. Visit nahb.org/savings for latest deals & limited time offers.

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